



aractech

Global Learning for Operational Leaders

PROCUREMENT AND SUPPLY CHAIN MANAGEMENT

Understanding Rules of Origin, Free Trade Agreements & Export Preference

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Course content

Why Attend

Course Introduction

International trade enables organizations to broaden their operations and access goods and services that are not available locally, leading to competitive pricing and potentially lower costs for consumers.

Course Methodology

Course Objectives

Target Audience

Course outline

Detailed course outline

Day-by-day outline for Understanding Rules of Origin, Free Trade Agreements & Export Preference.

Day 1 - Principles of International Trade

- Introduction to International Trade
- Interactions between an Exporter and Importer
- Reasons for Importation
- Requirements for a Successful Import Business
- Requirements for a successful Export Business
- Selection of Products and Suppliers

Day 2 - Freight and Customs Formalities in International Trading

- Modes of Transportation
- Total Ocean Freight
- Incoterms 2020 & Insurance Cover
- Shipping Documents
- Packing, Inspection and Markings
- Entry Process of Goods

Course outline

Detailed course outline

Day-by-day outline for Understanding Rules of Origin, Free Trade Agreements & Export Preference.

Day 3 - The Required Criteria to Determine the National Source of a Product

- The Definition and Examples of Rules of Origin
- Classification of Rules of origin
- Technical Information on Rules of Origin
- Why do we need rules of origin?
- Identify and Apply Rules of Origin
- Check whether your goods meet the rules of origin

Day 4 - Eliminating the Trade Barriers

- What are the trade barriers?
- Introduction to Free Trade Agreements
- Reasons for Importation
- Why don't all Exporters benefit from FTA?
- Why Export & Export Preference Criteria
- Product Considerations

Course outline

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Day 5 - Transactions and Dispute Settlement in International Trade

- Payment Mechanism in International Transaction
- Quotas
- Dumping
- Subsidies
- Antidumping and Countervailing Duties
- Dispute Settlement in International Trade

Seminar dates

Available seminar dates

Live dates and pricing for Understanding Rules of Origin, Free Trade Agreements & Export Preference generated from the course details page.

Date	Location	Format	Fee
15 - 19 June 2026	Istanbul	Classroom	€1,995
20 - 24 July 2026	Vienna	Classroom	€2,975
3 - 7 August 2026	Barcelona	Classroom	€2,695
7 - 11 September 2026	Rome	Classroom	€2,975
12 - 16 October 2026	Munich	Classroom	€2,415
9 - 13 November 2026	Amsterdam	Classroom	€2,975
14 - 18 December 2026	London	Classroom	€2,940

Live online option

Online delivery is available at €1,250.