



SECURITY MANAGEMENT | SM-019

Security Budgeting and Performance Metrics

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Course content

Why Attend

Security functions compete for budgets and must demonstrate value. Many security managers struggle to translate security activity into business terms.

This Aractech course covers security budgeting, cost categories, business cases and return on security investment, security metrics and KPIs, dashboards, reporting to executives and managing outsourced security costs. Participants build a security budget and metrics framework.

Course Methodology

- Financial exercises
- Metrics design workshop
- Case studies
- Reporting practice
- Group discussions

Course Objectives

- Prepare security budgets
- Build business cases for security investments
- Measure security performance with meaningful KPIs
- Design security dashboards
- Report security value to executives
- Manage outsourced security costs

Target Audience

- Security managers and directors
- Corporate security staff

Course content

- Facilities managers
- Finance business partners

Course outline

Detailed course outline

Day-by-day outline for Security Budgeting and Performance Metrics.

Day 1 - Security Finance

- 09:00-09:45 | Security cost structures
- 09:45-10:30 | Budget cycles
- 10:30-11:00 | Stakeholders
- 11:00-11:30 | Coffee break
- 11:30-11:45 | Stakeholders (continued)
- 11:45-12:30 | Value of security
- 12:30-14:00 | Exercise: Cost baseline

Day 2 - Budgeting

- 09:00-09:45 | Budget preparation
- 09:45-10:30 | Capital and operating costs
- 10:30-11:00 | Outsourcing costs
- 11:00-11:30 | Coffee break
- 11:30-11:45 | Outsourcing costs (continued)
- 11:45-12:30 | Forecasting
- 12:30-14:00 | Workshop: Security budget

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Day 3 - Business Cases

- 09:00-09:45 | Risk-based justification
- 09:45-10:30 | Return on investment
- 10:30-11:00 | Options analysis
- 11:00-11:30 | Coffee break
- 11:30-11:45 | Options analysis (continued)
- 11:45-12:30 | Presenting cases
- 12:30-14:00 | Exercise: Business case

Day 4 - Metrics

- 09:00-09:45 | Security KPIs
- 09:45-10:30 | Leading and lagging indicators
- 10:30-11:00 | Data sources
- 11:00-11:30 | Coffee break
- 11:30-11:45 | Data sources (continued)
- 11:45-12:30 | Dashboards
- 12:30-14:00 | Lab: Dashboard design

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Day 5 - Reporting Value

- 09:00-09:54 | Executive reporting
- 09:54-10:48 | Benchmarking
- 10:48-11:00 | Continuous improvement
- 11:00-11:30 | Coffee break
- 11:30-12:12 | Continuous improvement (continued)
- 12:12-13:06 | Contract performance
- 13:06-14:00 | Capstone: Metrics and budget plan

Seminar dates

Available seminar dates

Live dates and pricing for Security Budgeting and Performance Metrics generated from the course details page.

Date	Location	Format	Fee
9 - 13 November 2026	London	Classroom	€2,315
14 - 18 December 2026	Istanbul	Classroom	€1,978
18 - 22 January 2027	London	Classroom	€2,315
15 - 19 February 2027	Munich	Classroom	€3,225
15 - 19 March 2027	Rome	Classroom	€3,460
19 - 23 April 2027	Munich	Classroom	€3,225
17 - 21 May 2027	Dubai	Classroom	€1,845
21 - 25 June 2027	Geneva	Classroom	€4,315
19 - 23 July 2027	Istanbul	Classroom	€1,978
16 - 20 August 2027	London	Classroom	€2,315

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20 - 24 September 2027	Munich	Classroom	€3,225
18 - 22 October 2027	Rome	Classroom	€3,460
15 - 19 November 2027	Munich	Classroom	€3,225
20 - 24 December 2027	Madrid	Classroom	€3,400
9 - 13 November 2026	Online / Live	Online / Live	€1,815
14 - 18 December 2026	Online / Live	Online / Live	€1,815
18 - 22 January 2027	Online / Live	Online / Live	€1,815
15 - 19 February 2027	Online / Live	Online / Live	€1,815
15 - 19 March 2027	Online / Live	Online / Live	€1,815
19 - 23 April 2027	Online / Live	Online / Live	€1,815

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21 - 25 June 2027	Online / Live	Online / Live	€1,815
19 - 23 July 2027	Online / Live	Online / Live	€1,815
16 - 20 August 2027	Online / Live	Online / Live	€1,815
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