

GOVERNMENT AND PUBLIC SECTOR | GPS-016

Public-Private Partnerships for Government Officials

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Course content

Why Attend

Public-private partnerships can help governments deliver infrastructure and services by combining public objectives with private finance and expertise. However, poorly prepared PPPs can create long-term fiscal risks.

This Aractech course explains PPP models, legal and institutional frameworks, project identification and appraisal, value for money, risk allocation, procurement, contract management and fiscal risk management from the government perspective. Participants appraise a PPP case.

Course Methodology

- Government-focused case studies
- Appraisal exercises
- Risk allocation workshop
- Contract management discussions
- Group work

Course Objectives

- Explain PPP models and when they are appropriate
- Understand legal and institutional frameworks
- Appraise PPP projects and value for money
- Allocate risks between public and private partners
- Manage PPP procurement
- Manage PPP contracts and fiscal risks

Target Audience

- Government officials in PPP units

Course content

- Ministry of finance staff
- Infrastructure agency managers
- Municipal officials

Course outline

Detailed course outline

Day-by-day outline for Public-Private Partnerships for Government Officials.

Day 1 - PPP Fundamentals

- 09:00-09:39 | What PPPs are
- 09:39-10:18 | Models
- 10:18-10:57 | Benefits and risks
- 10:57-11:00 | International experience
- 11:00-11:30 | Coffee break
- 11:30-12:05 | International experience (continued)
- 12:05-12:43 | Frameworks
- 12:43-14:00 | Exercise: PPP suitability

Day 2 - Project Appraisal

- 09:00-09:39 | Project identification
- 09:39-10:18 | Feasibility
- 10:18-10:57 | Value for money
- 10:57-11:00 | Affordability
- 11:00-11:30 | Coffee break
- 11:30-12:05 | Affordability (continued)
- 12:05-12:43 | Fiscal commitments
- 12:43-14:00 | Workshop: Value-for-money assessment

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Day 3 - Risk Allocation

- 09:00-09:39 | Risk categories
- 09:39-10:18 | Allocation principles
- 10:18-10:57 | Payment mechanisms
- 10:57-11:00 | Guarantees
- 11:00-11:30 | Coffee break
- 11:30-12:05 | Guarantees (continued)
- 12:05-12:43 | Contingent liabilities
- 12:43-14:00 | Exercise: Risk matrix

Day 4 - Procurement

- 09:00-09:39 | Procurement process
- 09:39-10:18 | Market sounding
- 10:18-10:57 | Bid evaluation
- 10:57-11:00 | Negotiation
- 11:00-11:30 | Coffee break
- 11:30-12:05 | Negotiation (continued)
- 12:05-12:43 | Financial close
- 12:43-14:00 | Case study: PPP tender

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Day 5 - Contract Management

- 09:00-09:45 | Contract management teams
- 09:45-10:30 | Performance monitoring
- 10:30-11:00 | Renegotiation
- 11:00-11:30 | Coffee break
- 11:30-11:45 | Renegotiation (continued)
- 11:45-12:30 | Disputes
- 12:30-13:15 | Hand-back
- 13:15-14:00 | Capstone: PPP management plan

Seminar dates

Available seminar dates

Live dates and pricing for Public-Private Partnerships for Government Officials generated from the course details page.

Date	Location	Format	Fee
4 - 8 January 2027	London	Classroom	€2,315
1 - 5 February 2027	Kuala lumpur	Classroom	€1,925
1 - 5 March 2027	Istanbul	Classroom	€1,978
5 - 9 April 2027	London	Classroom	€2,315
3 - 7 May 2027	Amsterdam	Classroom	€2,830
7 - 11 June 2027	Frankfurt	Classroom	€1,875
5 - 9 July 2027	Istanbul	Classroom	€1,978
2 - 6 August 2027	Munich	Classroom	€3,225
6 - 10 September 2027	Barcelona	Classroom	€2,815
4 - 8 October 2027	Frankfurt	Classroom	€1,875

Seminar dates

Available seminar dates

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Date	Location	Format	Fee
1 - 5 November 2027	Kuala Lumpur	Classroom	€1,925
6 - 10 December 2027	Amsterdam	Classroom	€2,830
4 - 8 January 2027	Online / Live	Online / Live	€1,815
1 - 5 February 2027	Online / Live	Online / Live	€1,815
1 - 5 March 2027	Online / Live	Online / Live	€1,815
5 - 9 April 2027	Online / Live	Online / Live	€1,815
3 - 7 May 2027	Online / Live	Online / Live	€1,815
7 - 11 June 2027	Online / Live	Online / Live	€1,815
5 - 9 July 2027	Online / Live	Online / Live	€1,815
2 - 6 August 2027	Online / Live	Online / Live	€1,815

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