

aractech

Global Learning for Operational Leaders



PROJECT MANAGEMENT | PM-020

Project Leadership in Action

Contact

+31 85 7444446
info@aractech.com
<https://aractech.com>

Address

Waarderweg 50, 2031PB Haarlem - Netherlands.

Course content

Why Attend

Course Introduction

Are you looking to cultivate a personal leadership style that enhances your effectiveness in every action and decision while leading your projects?

Course Methodology

Course Objectives

Target Audience

Course outline

Detailed course outline

Day-by-day outline for Project Leadership in Action.

Day 1 - The Project Environment and Organisational Politics

- The nature and challenges of the project environment
- Organisational politics and its impact on projects
- How to promote a project-focused culture
- Identifying and analyzing project stakeholders
- The Need in a project environment for result-based leadership

Day 2 - Project Leadership

- Characteristics of an effective project leader
- Project leadership styles and style flexibility
- Applying leadership styles to individual performance management
- Applying leadership styles to team development
- Key project leadership skills: Communication and coaching

Day 3 - The Use of Power and Influence in Project Leadership

- How power and influence can create excellence in project leadership
- Identifying and categorizing stakeholders in terms of attitude and power / influence
- Sources of power for the project manager
- Applying power and influence to project teams
- Delegation and empowerment

Course outline

Detailed course outline

Day-by-day outline for Project Leadership in Action.

Day 4 - Negotiating Win-win Agreements

- The need for negotiation on projects
- The importance of win-win negotiations
- The project leader as negotiator
- Preparing & Conducting negotiations
- Identifying and managing conflict

Day 5 - Project Leadership Development

- Establishing your own leadership style preferences
- Devising a political strategy
- Creating a positive project culture
- Devising a project communication plan
- Establishing negotiation requirements for your project

Seminar dates

Available seminar dates

Live dates and pricing for Project Leadership in Action generated from the course details page.

Date	Location	Format	Fee
8 - 12 June 2026	Munich	Classroom	€2,415
6 - 10 July 2026	Amsterdam	Classroom	€2,975
10 - 14 August 2026	London	Classroom	€2,940
14 - 18 September 2026	Istanbul	Classroom	€1,995
5 - 9 October 2026	Vienna	Classroom	€2,975
16 - 20 November 2026	Barcelona	Classroom	€2,695
7 - 11 December 2026	Paris	Classroom	€3,150

Live online option

Online delivery is available at €1,250.