

Results

PROCUREMENT AND SUPPLY CHAIN MANAGEMENT | PSCM-031

# Procurement KPIs and Performance Management

## Contact

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## Address

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# Course content

## Why Attend

Procurement functions must demonstrate their contribution to cost, risk, quality and sustainability. Well-designed KPIs focus effort and support credible reporting.

This Aractech course covers procurement performance frameworks, savings and value measures, process efficiency KPIs, supplier performance, compliance and risk indicators, sustainability metrics, dashboards and performance reviews. Participants design a procurement scorecard.

## Course Methodology

- Framework workshops
- KPI design exercises
- Dashboard building
- Case studies
- Group discussions

## Course Objectives

- Design procurement performance frameworks
- Measure savings and value credibly
- Track process efficiency and compliance
- Measure supplier performance and risk
- Include sustainability metrics
- Report procurement performance

## Target Audience

- Procurement managers
- Procurement analysts

# Course content

- Category managers
- Finance business partners

# Course outline

## Detailed course outline

Day-by-day outline for Procurement KPIs and Performance Management.

### Day 1 - Performance Frameworks

- 09:00-09:45 | Why measure procurement
- 09:45-10:30 | Balanced scorecards
- 10:30-11:00 | Stakeholders
- 11:00-11:30 | Coffee break
- 11:30-11:45 | Stakeholders (continued)
- 11:45-12:30 | Maturity
- 12:30-14:00 | Exercise: Current KPI review

### Day 2 - Value and Savings

- 09:00-09:45 | Savings definitions
- 09:45-10:30 | Cost avoidance
- 10:30-11:00 | Value beyond price
- 11:00-11:30 | Coffee break
- 11:30-11:45 | Value beyond price (continued)
- 11:45-12:30 | Validation with finance
- 12:30-14:00 | Workshop: Savings methodology

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### Day 3 - Process and Compliance

- 09:00-09:45 | Cycle times
- 09:45-10:30 | Spend under management
- 10:30-11:00 | Compliance
- 11:00-11:30 | Coffee break
- 11:30-11:45 | Compliance (continued)
- 11:45-12:30 | Risk indicators
- 12:30-14:00 | Exercise: KPI selection

### Day 4 - Suppliers and Sustainability

- 09:00-09:45 | Supplier performance
- 09:45-10:30 | Supplier risk
- 10:30-11:00 | Sustainability metrics
- 11:00-11:30 | Coffee break
- 11:30-11:45 | Sustainability metrics (continued)
- 11:45-12:30 | Diversity
- 12:30-14:00 | Case study: Procurement scorecard

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Day-by-day outline for Procurement KPIs and Performance Management.

### | Day 5 - Reporting

- 09:00-09:54 | Dashboards
- 09:54-10:48 | Performance reviews
- 10:48-11:00 | Targets
- 11:00-11:30 | Coffee break
- 11:30-12:12 | Targets (continued)
- 12:12-13:06 | Improvement
- 13:06-14:00 | Capstone: Procurement scorecard

# Seminar dates

## Available seminar dates

Live dates and pricing for Procurement KPIs and Performance Management generated from the course details page.

| Date                  | Location     | Format    | Fee    |
|-----------------------|--------------|-----------|--------|
| 16 - 20 November 2026 | London       | Classroom | €2,315 |
| 7 - 11 December 2026  | Amsterdam    | Classroom | €2,830 |
| 21 - 25 December 2026 | Paris        | Classroom | €3,825 |
| 11 - 15 January 2027  | Munich       | Classroom | €3,225 |
| 8 - 12 February 2027  | London       | Classroom | €2,315 |
| 8 - 12 March 2027     | Kuala lumpur | Classroom | €1,925 |
| 12 - 16 April 2027    | London       | Classroom | €2,315 |
| 10 - 14 May 2027      | Barcelona    | Classroom | €2,815 |
| 14 - 18 June 2027     | Munich       | Classroom | €3,225 |
| 12 - 16 July 2027     | Geneva       | Classroom | €4,315 |

# Seminar dates

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| Date                   | Location      | Format        | Fee    |
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| 9 - 13 August 2027     | Amsterdam     | Classroom     | €2,830 |
| 13 - 17 September 2027 | Paris         | Classroom     | €3,825 |
| 11 - 15 October 2027   | Munich        | Classroom     | €3,225 |
| 8 - 12 November 2027   | London        | Classroom     | €2,315 |
| 13 - 17 December 2027  | Kuala lumpur  | Classroom     | €1,925 |
| 16 - 20 November 2026  | Online / Live | Online / Live | €1,815 |
| 7 - 11 December 2026   | Online / Live | Online / Live | €1,815 |
| 21 - 25 December 2026  | Online / Live | Online / Live | €1,815 |
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