

CONTRACT

CONTRACTS MANAGEMENT | CON-010

Outsourcing Contracts Management

Contact

+31 85 7444446
info@aractech.com
<https://aractech.com>

Address

Waarderweg 50, 2031PB Haarlem - Netherlands.

Course content

Why Attend

Outsourcing can reduce costs and access expertise, but only if contracts and relationships are managed well. Many outsourcing arrangements fail through unclear scope, weak governance or poor transition.

This Aractech course covers outsourcing decisions, contract structures, transition and transformation, service levels and governance, pricing and benchmarking, change management, relationship management and exit. Participants develop an outsourcing governance framework.

Course Methodology

- Case studies
- Governance design workshops
- Contract reviews
- Group discussions
- Planning

Course Objectives

- Assess outsourcing decisions and risks
- Structure outsourcing contracts
- Manage transition into outsourced services
- Govern services and service levels
- Manage pricing, change and benchmarking
- Plan exit and re-procurement

Target Audience

- Vendor and outsourcing managers
- Contract managers

Course content

- Procurement professionals
- Shared services leaders

Course outline

Detailed course outline

Day-by-day outline for Outsourcing Contracts Management.

Day 1 - Outsourcing Decisions

- 09:00-09:45 | Reasons for outsourcing
- 09:45-10:30 | Risks
- 10:30-11:00 | Sourcing models
- 11:00-11:30 | Coffee break
- 11:30-11:45 | Sourcing models (continued)
- 11:45-12:30 | Business case
- 12:30-14:00 | Exercise: Outsourcing assessment

Day 2 - Contract Structure

- 09:00-09:45 | Scope
- 09:45-10:30 | Pricing models
- 10:30-11:00 | Service levels
- 11:00-11:30 | Coffee break
- 11:30-11:45 | Service levels (continued)
- 11:45-12:30 | Key terms
- 12:30-14:00 | Workshop: Contract structure

Course outline

Detailed course outline

Day-by-day outline for Outsourcing Contracts Management.

Day 3 - Transition

- 09:00-09:45 | Transition planning
- 09:45-10:30 | People transfer
- 10:30-11:00 | Knowledge transfer
- 11:00-11:30 | Coffee break
- 11:30-11:45 | Knowledge transfer (continued)
- 11:45-12:30 | Risk management
- 12:30-14:00 | Case study: Transition failure

Day 4 - Governance

- 09:00-09:45 | Governance model
- 09:45-10:30 | Reporting
- 10:30-11:00 | Change control
- 11:00-11:30 | Coffee break
- 11:30-11:45 | Change control (continued)
- 11:45-12:30 | Benchmarking
- 12:30-14:00 | Exercise: Governance framework

Course outline

Detailed course outline

Day-by-day outline for Outsourcing Contracts Management.

Day 5 - Relationships and Exit

- 09:00-09:54 | Relationship management
- 09:54-10:48 | Disputes
- 10:48-11:00 | Exit planning
- 11:00-11:30 | Coffee break
- 11:30-12:12 | Exit planning (continued)
- 12:12-13:06 | Re-procurement
- 13:06-14:00 | Capstone: Outsourcing governance plan

Seminar dates

Available seminar dates

Live dates and pricing for Outsourcing Contracts Management generated from the course details page.

Date	Location	Format	Fee
9 - 13 November 2026	Barcelona	Classroom	€2,815
16 - 20 November 2026	Istanbul	Classroom	€1,978
7 - 11 December 2026	Vienna	Classroom	€3,225
14 - 18 December 2026	Rome	Classroom	€3,460
18 - 22 January 2027	Amsterdam	Classroom	€2,830
15 - 19 February 2027	Istanbul	Classroom	€1,978
15 - 19 March 2027	Rome	Classroom	€3,460
19 - 23 April 2027	Istanbul	Classroom	€1,978
17 - 21 May 2027	Vienna	Classroom	€3,225
21 - 25 June 2027	Barcelona	Classroom	€2,815

Seminar dates

Available seminar dates

Live dates and pricing for Outsourcing Contracts Management generated from the course details page.

Date	Location	Format	Fee
19 - 23 July 2027	Rome	Classroom	€3,460
16 - 20 August 2027	Barcelona	Classroom	€2,815
20 - 24 September 2027	Rome	Classroom	€3,460
18 - 22 October 2027	Cape Town	Classroom	€1,625
15 - 19 November 2027	Amsterdam	Classroom	€2,830
20 - 24 December 2027	Geneva	Classroom	€4,315
9 - 13 November 2026	Online / Live	Online / Live	€1,815
16 - 20 November 2026	Online / Live	Online / Live	€1,815
7 - 11 December 2026	Online / Live	Online / Live	€1,815
14 - 18 December 2026	Online / Live	Online / Live	€1,815

Seminar dates

Available seminar dates

Live dates and pricing for Outsourcing Contracts Management generated from the course details page.

Date	Location	Format	Fee
18 - 22 January 2027	Online / Live	Online / Live	€1,815
15 - 19 February 2027	Online / Live	Online / Live	€1,815
15 - 19 March 2027	Online / Live	Online / Live	€1,815
19 - 23 April 2027	Online / Live	Online / Live	€1,815
17 - 21 May 2027	Online / Live	Online / Live	€1,815
21 - 25 June 2027	Online / Live	Online / Live	€1,815
19 - 23 July 2027	Online / Live	Online / Live	€1,815
16 - 20 August 2027	Online / Live	Online / Live	€1,815
20 - 24 September 2027	Online / Live	Online / Live	€1,815
18 - 22 October 2027	Online / Live	Online / Live	€1,815

Seminar dates

Available seminar dates

Live dates and pricing for Outsourcing Contracts Management generated from the course details page.

Date	Location	Format	Fee
15 - 19 November 2027	Online / Live	Online / Live	€1,815
20 - 24 December 2027	Online / Live	Online / Live	€1,815