



aractech

Global Learning for Operational Leaders

PLANNING AND STRATEGY MANAGEMENT

Master Class on Leading People & Innovation

Contact

+31 85 7444446
info@aractech.com
<https://aractech.com>

Address

Waarderweg 50, 2031PB Haarlem - Netherlands.

Course content

Why Attend

What is Leadership Success?

Many would say “sustainability” others “profitability”.

Course Methodology

Course Objectives

Target Audience

- This Master Class on Leading People & Innovation training course is designed for professionals at all levels and across all functions or disciplines, who seek to inform and enhance their organisational and professional practice.
- It is specifically directed at those who wish to take responsibility for identified “gaps” between their current performance and the level of potential to which they aspire.
- This developmental training course seeks to establish impactful behavioural changes that add value to employees, managers and leaders alike.
- All professionals who seek to enhance their true potential through applying best practice in interpersonal skills

Course outline

Detailed course outline

Day-by-day outline for Master Class on Leading People & Innovation.

Day 1 - The Core Interpersonal Skill

- Person-to-Person communication
- Barriers to effective communication
- Non-verbal communication
- The Active listening models
- Styles of communication
- Preparing and delivering great presentations

Day 2 - Building Winning Working Relationships

- The TRUST Factor
- Avoiding the collusion phenomenon
- A Change of Heart
- Interpersonal Dialogue: Core Principles
- Understand the definition and meaning of interpersonal
- Harnessing harmful behavior

Course outline

Detailed course outline

Day-by-day outline for Master Class on Leading People & Innovation.

Day 3 - Understanding Groups and Team Dynamics

- High performing teams vs. traditional work group
- The three elements of high-performance teams
- Understanding the types of teams
- The stages of team development
- Team member styles
- Capitalizing on the team player styles within your team

Day 4 - Teamwork and Collaboration

- Giving and receiving effective feedback
- Dealing with conflict Constructively
- Symptoms of conflict situations
- Getting to win-win
- Understanding team player styles
- Fostering and encouraging team creativity

Course outline

Detailed course outline

Day-by-day outline for Master Class on Leading People & Innovation.

Day 5 - Increasing Personal Productivity

- Growing your personal power
- Achieving emotional excellence inner mastery
- Our time and your life
- Growing personal productivity
- Direction through personal Integrity
- Designing a strategic plan for your life and career

Seminar dates

Available seminar dates

Live dates and pricing for Master Class on Leading People & Innovation generated from the course details page.

Date	Location	Format	Fee
22 - 26 June 2026	Kuala lumpur	Classroom	€1,575
13 - 17 July 2026	Barcelona	Classroom	€2,695
17 - 21 August 2026	London	Classroom	€2,940
21 - 25 September 2026	Munich	Classroom	€2,415
19 - 23 October 2026	Kuala lumpur	Classroom	€1,575
2 - 6 November 2026	Munich	Classroom	€2,415
21 - 25 December 2026	Amsterdam	Classroom	€2,975

Live online option

Online delivery is available at €1,250.