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CONTRACTS MANAGEMENT | CON-023

Indemnities, Liability and Insurance Clauses in Contracts

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Course content

Why Attend

Liability, indemnity and insurance clauses decide who bears the cost when things go wrong: when people are injured, property is damaged, data is lost, intellectual property is infringed or a project fails. They are among the most heavily negotiated provisions in commercial contracts, yet many professionals find them difficult to understand and assess.

This Indemnities, Liability and Insurance Clauses in Contracts training course explains these provisions in clear, practical terms. Participants learn how indemnities work, how limitation and exclusion clauses are drafted and interpreted, the meaning of consequential loss, the relationship between liability and insurance, common insurance types and requirements, and how to negotiate balanced risk allocation.

Course Methodology

• The course uses sample clauses from a range of contract types, case studies and negotiation exercises. Participants analyse indemnities and caps, map liabilities against insurance cover, identify gaps and negotiate risk clauses in a simulated deal, with guidance on when to involve specialist advisers.

Course Objectives

• Explain how contracts allocate liability and risk

• Understand the operation and scope of indemnity clauses

• Interpret limitation and exclusion of liability clauses

• Understand the meaning of direct and consequential loss

• Identify liabilities that cannot usually be limited or excluded

• Align contractual liabilities with insurance cover

Target Audience

• Contract and commercial managers

• Procurement professionals

• In-house legal advisers

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Course content

- Risk and insurance managers

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Course outline

Detailed course outline

Day-by-day outline for Indemnities, Liability and Insurance Clauses in Contracts.

Day 1 - Liability and Risk Allocation

• 09:00-09:34 | How contracts allocate risk between parties

• 09:34-10:08 | Sources of liability: contract, negligence and statute

• 10:08-10:42 | Principles of fair and efficient risk allocation

• 10:42-11:00 | Common risk allocation problems in contracts

• 11:00-11:30 | Coffee break

• 11:30-11:46 | Common risk allocation problems in contracts (continued)

• 11:46-12:20 | Lessons from disputes over liability clauses

• 12:20-12:53 | Working with legal and insurance advisers

• 12:53-14:00 | Exercise: identifying risks in a sample contract

Day 2 - Indemnities

• 09:00-09:34 | What an indemnity is and how it operates

• 09:34-10:08 | Mutual and one-sided indemnities

• 10:08-10:42 | Indemnities for personal injury and property damage

• 10:42-11:00 | Third-party claims and intellectual property indemnities

• 11:00-11:30 | Coffee break

• 11:30-11:46 | Third-party claims and intellectual property indemnities (continued)

• 11:46-12:20 | Conduct of claims and notification requirements

• 12:20-12:53 | Drafting and reviewing indemnity clauses

• 12:53-14:00 | Workshop: analysing indemnity clauses

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Day 3 - Limitation and Exclusion of Liability

- 09:00-09:34 | Purpose and structure of liability caps
- 09:34-10:08 | Setting cap amounts and aggregate limits
- 10:08-10:42 | Direct, indirect and consequential loss explained
- 10:42-11:00 | Exclusions for loss of profit, data and business
- 11:00-11:30 | Coffee break
- 11:30-11:46 | Exclusions for loss of profit, data and business (continued)
- 11:46-12:20 | Liabilities usually excluded from caps
- 12:20-12:53 | Reasonableness and enforceability considerations
- 12:53-14:00 | Exercise: reviewing limitation of liability provisions

Day 4 - Insurance in Contracts

- 09:00-09:34 | Role of insurance in supporting contractual liabilities
- 09:34-10:08 | Public liability and employer's liability insurance
- 10:08-10:42 | Professional indemnity and product liability insurance
- 10:42-11:00 | Property, contract works and cyber insurance
- 11:00-11:30 | Coffee break
- 11:30-11:46 | Property, contract works and cyber insurance (continued)
- 11:46-12:20 | Insurance clauses: limits, deductibles and evidence
- 12:20-12:53 | Waivers of subrogation and joint names insurance
- 12:53-14:00 | Workshop: mapping liabilities to insurance cover

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Day-by-day outline for Indemnities, Liability and Insurance Clauses in Contracts.

Day 5 - Negotiating Risk Clauses

- 09:00-09:34 | Preparing positions on liability and indemnity
- 09:34-10:08 | Common negotiation patterns and compromises
- 10:08-10:42 | Linking liability to price and contract value
- 10:42-11:00 | Managing uninsurable and residual risks
- 11:00-11:30 | Coffee break
- 11:30-11:46 | Managing uninsurable and residual risks (continued)
- 11:46-12:20 | Documenting agreed risk positions clearly
- 12:20-13:27 | Simulation: negotiating liability terms in a deal
- 13:27-14:00 | Personal action plan for risk clause management

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Seminar dates

Available seminar dates

Live dates and pricing for Indemnities, Liability and Insurance Clauses in Contracts generated from the course details page.

Date	Location	Format	Fee
21 - 25 December 2026	London	Classroom	**€2,915**
7 - 11 December 2026	Barcelona	Classroom	**€2,275**
14 - 18 December 2026	Frankfurt	Classroom	**€2,175**
18 - 22 January 2027	London	Classroom	**€2,915**
25 - 29 January 2027	Barcelona	Classroom	**€2,275**
4 - 8 January 2027	Frankfurt	Classroom	**€2,175**
11 - 15 January 2027	Madrid	Classroom	**€3,400**
22 - 26 February 2027	London	Classroom	**€2,915**
1 - 5 February 2027	Barcelona	Classroom	**€2,275**
8 - 12 February 2027	Frankfurt	Classroom	**€2,175**

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Seminar dates

Available seminar dates

Live dates and pricing for Indemnities, Liability and Insurance Clauses in Contracts generated from the course details page.

Date	Location	Format	Fee
15 - 19 February 2027	Munich	Classroom	**€2,425**
1 - 5 March 2027	London	Classroom	**€2,915**
8 - 12 March 2027	Barcelona	Classroom	**€2,275**
15 - 19 March 2027	Frankfurt	Classroom	**€2,175**
22 - 26 March 2027	Paris	Classroom	**€2,810**
12 - 16 April 2027	London	Classroom	**€2,915**
19 - 23 April 2027	Barcelona	Classroom	**€2,275**
26 - 30 April 2027	Frankfurt	Classroom	**€2,175**
5 - 9 April 2027	Rome	Classroom	**€2,830**
17 - 21 May 2027	London	Classroom	**€2,915**

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Seminar dates

Available seminar dates

Live dates and pricing for Indemnities, Liability and Insurance Clauses in Contracts generated from the course details page.

Date	Location	Format	Fee
24 - 28 May 2027	Barcelona	Classroom	**€2,275**
3 - 7 May 2027	Frankfurt	Classroom	**€2,175**
10 - 14 May 2027	Vienna	Classroom	**€3,425**
21 - 25 June 2027	London	Classroom	**€2,915**
7 - 11 June 2027	Barcelona	Classroom	**€2,275**
14 - 18 June 2027	Frankfurt	Classroom	**€2,175**
5 - 9 July 2027	London	Classroom	**€2,915**
12 - 16 July 2027	Barcelona	Classroom	**€2,275**
19 - 23 July 2027	Frankfurt	Classroom	**€2,175**
26 - 30 July 2027	Cape Town	Classroom	**€1,825**

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Seminar dates

Available seminar dates

Live dates and pricing for Indemnities, Liability and Insurance Clauses in Contracts generated from the course details page.

Date	Location	Format	Fee
9 - 13 August 2027	London	Classroom	**€2,915**
16 - 20 August 2027	Barcelona	Classroom	**€2,275**
23 - 27 August 2027	Frankfurt	Classroom	**€2,175**
2 - 6 August 2027	Dubai	Classroom	**€2,845**
20 - 24 September 2027	London	Classroom	**€2,915**
6 - 10 September 2027	Barcelona	Classroom	**€2,275**
13 - 17 September 2027	Frankfurt	Classroom	**€2,175**
25 - 29 October 2027	London	Classroom	**€2,915**
4 - 8 October 2027	Barcelona	Classroom	**€2,275**
11 - 15 October 2027	Frankfurt	Classroom	**€2,175**

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Seminar dates

Available seminar dates

Live dates and pricing for Indemnities, Liability and Insurance Clauses in Contracts generated from the course details page.

Date	Location	Format	Fee
18 - 22 October 2027	Istanbul	Classroom	**€2,825**
1 - 5 November 2027	London	Classroom	**€2,915**
8 - 12 November 2027	Barcelona	Classroom	**€2,275**
15 - 19 November 2027	Frankfurt	Classroom	**€2,175**
22 - 26 November 2027	Kuala lumpur	Classroom	**€2,425**
13 - 17 December 2027	London	Classroom	**€2,915**
20 - 24 December 2027	Barcelona	Classroom	**€2,275**
27 - 31 December 2027	Frankfurt	Classroom	**€2,175**
6 - 10 December 2027	Madrid	Classroom	**€3,400**
21 - 25 December 2026	Online / Live	Online / Live	**€1,625**

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Seminar dates

Available seminar dates

Live dates and pricing for Indemnities, Liability and Insurance Clauses in Contracts generated from the course details page.

Date	Location	Format	Fee
7 - 11 December 2026	Online / Live	Online / Live	**€1,625**
14 - 18 December 2026	Online / Live	Online / Live	**€1,625**
18 - 22 January 2027	Online / Live	Online / Live	**€1,625**
25 - 29 January 2027	Online / Live	Online / Live	**€1,625**
4 - 8 January 2027	Online / Live	Online / Live	**€1,625**
11 - 15 January 2027	Online / Live	Online / Live	**€1,625**
22 - 26 February 2027	Online / Live	Online / Live	**€1,625**
1 - 5 February 2027	Online / Live	Online / Live	**€1,625**
8 - 12 February 2027	Online / Live	Online / Live	**€1,625**
15 - 19 February 2027	Online / Live	Online / Live	**€1,625**

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Date	Location	Format	Fee
1 - 5 March 2027	Online / Live	Online / Live	**€1,625**
8 - 12 March 2027	Online / Live	Online / Live	**€1,625**
15 - 19 March 2027	Online / Live	Online / Live	**€1,625**
22 - 26 March 2027	Online / Live	Online / Live	**€1,625**
12 - 16 April 2027	Online / Live	Online / Live	**€1,625**
19 - 23 April 2027	Online / Live	Online / Live	**€1,625**
26 - 30 April 2027	Online / Live	Online / Live	**€1,625**
5 - 9 April 2027	Online / Live	Online / Live	**€1,625**
17 - 21 May 2027	Online / Live	Online / Live	**€1,625**
24 - 28 May 2027	Online / Live	Online / Live	**€1,625**

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Date	Location	Format	Fee
3 - 7 May 2027	Online / Live	Online / Live	**€1,625**
10 - 14 May 2027	Online / Live	Online / Live	**€1,625**
21 - 25 June 2027	Online / Live	Online / Live	**€1,625**
7 - 11 June 2027	Online / Live	Online / Live	**€1,625**
14 - 18 June 2027	Online / Live	Online / Live	**€1,625**
5 - 9 July 2027	Online / Live	Online / Live	**€1,625**
12 - 16 July 2027	Online / Live	Online / Live	**€1,625**
19 - 23 July 2027	Online / Live	Online / Live	**€1,625**
26 - 30 July 2027	Online / Live	Online / Live	**€1,625**
9 - 13 August 2027	Online / Live	Online / Live	**€1,625**

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Date	Location	Format	Fee
16 - 20 August 2027	Online / Live	Online / Live	**€1,625**
23 - 27 August 2027	Online / Live	Online / Live	**€1,625**
2 - 6 August 2027	Online / Live	Online / Live	**€1,625**
20 - 24 September 2027	Online / Live	Online / Live	**€1,625**
6 - 10 September 2027	Online / Live	Online / Live	**€1,625**
13 - 17 September 2027	Online / Live	Online / Live	**€1,625**
25 - 29 October 2027	Online / Live	Online / Live	**€1,625**
4 - 8 October 2027	Online / Live	Online / Live	**€1,625**
11 - 15 October 2027	Online / Live	Online / Live	**€1,625**
18 - 22 October 2027	Online / Live	Online / Live	**€1,625**

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1 - 5 November 2027	Online / Live	Online / Live	**€1,625**
8 - 12 November 2027	Online / Live	Online / Live	**€1,625**
15 - 19 November 2027	Online / Live	Online / Live	**€1,625**
22 - 26 November 2027	Online / Live	Online / Live	**€1,625**
13 - 17 December 2027	Online / Live	Online / Live	**€1,625**
20 - 24 December 2027	Online / Live	Online / Live	**€1,625**
27 - 31 December 2027	Online / Live	Online / Live	**€1,625**
6 - 10 December 2027	Online / Live	Online / Live	**€1,625**