



aractech

Global Learning for Operational Leaders

PROCUREMENT AND SUPPLY CHAIN MANAGEMENT | PSCM-008

Developing Purchasing Policies, Processes and SLAs

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Course content

Why Attend

Well-defined purchasing policies, standardized processes, and clear Service Level Agreements (SLAs) are essential for ensuring consistency, transparency, and efficiency in procurement operations. Organizations without structured procurement frameworks often face inefficiencies, compliance risks, and poor supplier performance. This course equips participants with the knowledge and tools to design, implement, and improve procurement policies, streamline purchasing processes, and establish effective SLAs that align with organizational goals and governance standards.

Course Methodology

- This course combines best-practice frameworks with practical workshops and real-world case studies. Participants will work on developing procurement policies, mapping processes, and designing SLA structures. Interactive sessions will include process improvement exercises, policy drafting, and performance measurement design. Templates and examples will be used to ensure immediate application in the workplace.

Course Objectives

- Develop and implement effective purchasing policies
- Design standardized procurement processes and workflows
- Establish clear roles, responsibilities, and governance structures
- Create and manage Service Level Agreements (SLAs)
- Define procurement KPIs and performance metrics
- Improve compliance and reduce procurement risks

Target Audience

- Procurement and Purchasing Managers
- Supply Chain and Logistics Professionals
- Contract and Commercial Managers
- Operations and Finance Managers

Course outline

Detailed course outline

Day-by-day outline for Developing Purchasing Policies, Processes and SLAs.

Day 1 - Foundations of Procurement Governance

- Role of policies in procurement management
- Procurement governance frameworks
- Key elements of purchasing policies
- Roles, responsibilities, and authority levels
- Ethical standards and compliance requirements

Day 2 - Designing Procurement Processes

- Procurement lifecycle and process mapping
- Standardizing purchasing procedures
- Approval workflows and delegation of authority
- Process documentation and controls
- Identifying inefficiencies and improvement opportunities

Day 3 - Developing Service Level Agreements (SLAs)

- Introduction to SLAs in procurement
- Defining service scope and expectations
- SLA structure and key components
- Performance indicators and service metrics
- Monitoring and managing SLA performance

Course outline

Detailed course outline

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Day 4 - Performance Management and Compliance

- Procurement KPIs and measurement systems
- Monitoring compliance and internal controls
- Risk management in procurement processes
- Audit readiness and documentation
- Continuous improvement strategies

Day 5 - Implementation and Best Practices

- Implementing procurement policies and processes
- Change management and stakeholder engagement
- Digital procurement systems and automation
- Case studies of successful procurement frameworks
- Final workshop: developing a procurement policy and SLA framework

Seminar dates

Available seminar dates

Live dates and pricing for Developing Purchasing Policies, Processes and SLAs generated from the course details page.

Date	Location	Format	Fee
1 - 5 June 2026	Amsterdam	Classroom	€2,940
8 - 12 June 2026	Munich	Classroom	€2,975
15 - 19 June 2026	London	Classroom	€1,995
6 - 10 July 2026	Istanbul	Classroom	€2,940
20 - 24 July 2026	Amsterdam	Classroom	€2,975
3 - 7 August 2026	London	Classroom	€2,695
10 - 14 August 2026	Barcelona	Classroom	€1,785

Live online option

Online delivery is available at €1,250.