

# aractech

Global Learning for Operational Leaders



LEADERSHIP AND MANAGEMENT | LM-002

## Certified Leader

### Contact

+31 85 7444446

[info@aractech.com](mailto:info@aractech.com)

<https://aractech.com>

### Address

Waarderweg 50, 2031PB Haarlem - Netherlands.

# Course content

## Why Attend

Strong leadership is the foundation of high-performing organizations. In today's fast-changing and competitive environment, leaders are expected to inspire teams, drive performance, manage change, and make strategic decisions under pressure. The Certified Leader program is designed to develop modern leadership capabilities that go beyond traditional management. It equips participants with the mindset, tools, and behaviors needed to lead people effectively, build strong organizational culture, and deliver sustainable results.

## Course Methodology

• This course combines leadership theory with highly interactive and practical learning methods. Participants will engage in leadership self-assessments, case studies, group discussions, and real-life scenario simulations. Workshops will focus on communication, decision-making, emotional intelligence, and team leadership. Practical exercises will help participants apply leadership models directly to workplace situations.

## Course Objectives

- Understand core principles of effective leadership
- Develop personal leadership style and leadership presence
- Improve communication and interpersonal influence
- Lead teams effectively and manage performance
- Apply emotional intelligence in leadership situations
- Manage change and organizational challenges

## Target Audience

- Team Leaders and Supervisors
- Middle and Senior Managers
- Project Managers
- Engineers and Technical Professionals moving into leadership roles

# Course outline

## Detailed course outline

Day-by-day outline for Certified Leader.

### Day 1 - Foundations of Leadership

- What is leadership vs management
- Leadership styles and approaches
- Traits of effective leaders
- Self-awareness and leadership identity
- Building leadership credibility

### Day 2 - Communication and Influence

- Effective communication skills for leaders
- Active listening and feedback techniques
- Persuasion and influencing others
- Managing difficult conversations
- Building trust and relationships

### Day 3 - Team Leadership and Performance

- Building high-performing teams
- Motivation and engagement strategies
- Delegation and empowerment
- Managing team dynamics
- Performance management basics

# Course outline

## Detailed course outline

Day-by-day outline for Certified Leader.

### Day 4 - Emotional Intelligence and Decision Making

- Understanding emotional intelligence (EQ)
- Managing stress and pressure
- Conflict management techniques
- Decision-making frameworks
- Problem-solving in leadership roles

### Day 5 - Strategic Leadership and Change Management

- Leading through change and uncertainty
- Strategic thinking for leaders
- Organizational culture and leadership impact
- Innovation and continuous improvement
- Final leadership simulation and action plan

# Seminar dates

## Available seminar dates

Live dates and pricing for Certified Leader generated from the course details page.

| Date                  | Location  | Format    | Fee    |
|-----------------------|-----------|-----------|--------|
| 15 - 19 June 2026     | Munich    | Classroom | €2,415 |
| 20 - 24 July 2026     | Rome      | Classroom | €2,975 |
| 3 - 7 August 2026     | Munich    | Classroom | €2,415 |
| 7 - 11 September 2026 | Amsterdam | Classroom | €2,975 |
| 12 - 16 October 2026  | London    | Classroom | €2,940 |
| 9 - 13 November 2026  | Istanbul  | Classroom | €1,995 |
| 14 - 18 December 2026 | Vienna    | Classroom | €2,975 |

**Live online option**

Online delivery is available at €1,250.