

aractech

Global Learning for Operational Leaders



PUBLIC RELATIONS | PR-003

Certified Brand Manager (CBM)

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Course content

Why Attend

Strong brands are one of the most valuable assets for any organization, driving customer loyalty, market differentiation, and long-term profitability. The Certified Brand Manager (CBM) course is designed to equip professionals with the strategic and practical skills needed to build, manage, and grow powerful brands. Participants will learn how to develop brand strategies, manage brand identity, position products and services effectively, and measure brand performance in competitive markets. This course also prepares participants for CBM certification while strengthening real-world branding capabilities.

Course Methodology

• This course combines strategic marketing theory with practical branding applications. Participants will engage in case studies of global brands, interactive workshops, and brand development exercises. Activities will include brand positioning analysis, customer segmentation, storytelling development, and brand equity measurement. Real-world examples from corporate, B2B, and consumer markets will be used to enhance applied learning.

Course Objectives

- Understand core principles of brand management and brand equity
- Develop effective brand positioning and differentiation strategies
- Create and manage brand identity and messaging systems
- Analyze target markets and customer behavior
- Build and sustain strong brand equity over time
- Apply digital branding and social media strategies

Target Audience

- Marketing and Brand Managers
- Business Development Professionals
- Product Managers and Sales Managers
- Entrepreneurs and Business Owners

Course outline

Detailed course outline

Day-by-day outline for Certified Brand Manager (CBM).

Day 1 - Foundations of Brand Management

- Introduction to branding and brand equity
- Role of brands in business success
- Brand elements and identity systems
- Brand architecture models
- Understanding customer perception

Day 2 - Brand Strategy and Positioning

- Market segmentation and targeting
- Brand positioning frameworks
- Competitive analysis and differentiation
- Value proposition development
- Building strong brand narratives

Day 3 - Brand Identity and Communication

- Visual identity systems (logo, colors, tone)
- Brand voice and messaging strategy
- Integrated marketing communications
- Storytelling for brand engagement
- Consistency across channels

Course outline

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Day 4 - Digital Branding and Customer Engagement

- Social media branding strategies
- Digital marketing channels and tools
- Content strategy for brand growth
- Customer experience and engagement
- Managing online brand reputation

Day 5 - Brand Performance and Certification Preparation

- Measuring brand equity and performance
- KPIs for brand management
- Case studies of global brands
- Brand crisis management basics
- Final review and CBM exam preparation

Seminar dates

Available seminar dates

Live dates and pricing for Certified Brand Manager (CBM) generated from the course details page.

Date	Location	Format	Fee
11 - 15 May 2026	London	Classroom	€2,940
8 - 12 June 2026	Istanbul	Classroom	€1,995
6 - 10 July 2026	Vienna	Classroom	€2,975
10 - 14 August 2026	Barcelona	Classroom	€2,695
14 - 18 September 2026	Paris	Classroom	€3,150
5 - 9 October 2026	Frankfurt	Classroom	€2,275
16 - 20 November 2026	Barcelona	Classroom	€2,695

Live online option

Online delivery is available at €1,250.