

# aractech

Global Learning for Operational Leaders



LEADERSHIP AND MANAGEMENT

## Certificate in Collaborative Leadership

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# Course content

## Why Attend

This Collaborative Leadership and Collective Wisdom training course is targeted at those eager to meet the challenges of leadership in the 21st century. It offers compelling content to build dynamic, impactful, practice that has a focus on nurturing people and organisational growth through inspirational behaviours, influential dialogue and innovative “Imagineering”. Such an approach has been proven to be highly productive, harnessing the full passion, commitment and potential of people.

Creating such aspirational and visionary frameworks demand the leader’s role to be the strategic architect, catalyst and coach who creates the future.

## Course Methodology

## Course Objectives

- Appraise current leadership competence and determine strategic plans for development of self and organisation.
- Apply Relationship Awareness Theory to lead, empower and engage
- Become the authentic visionary leader who can inspire and innovate
- Lead effective change that creates value and transform the organisation
- Become the role model for emotional intelligent leadership through a spirit of engagement and trusted influence leadership
- Develop strategies for creating a positive work environment that fosters leadership

## Target Audience

- This Certificate in Collaborative Leadership training course is intended to take potentially endowed leaders to their next level. To each person who is teachable, open and proactive, this course will launch them to extend and expand their professional career.
- This Certificate in Collaborative Leadership training course is suitable for a wide range of professionals, but will greatly benefit:
  - All who aspire to build their leadership qualities
  - Potentially endowed Leaders

# Course outline

## Detailed course outline

Day-by-day outline for Certificate in Collaborative Leadership.

### Day 1 - Leadership Development for Impact and Influence

- The professional challenges facing leadership
- Leadership progression: process to praxis
- Dynamic interpersonal relationship skills for organisational productivity
- Evaluating “people skills” for leadership development
- Building strategies for mutual benefit: networking and personal coaching
- Leadership paradigms that guide and authentic our thinking

### Day 2 - The Great Inner Leadership Discovery

- My Leadership Journey
- Self-Reflection, self-esteem and confidence to lead
- The Character of a Leader
- Understand self to understand those you lead
- Leadership styles: leading self to lead others
- Real Leaders are emotionally intelligent

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### Day 3 - Resilient Leadership in Unpredictable Times

- The ever-present desire for change
- The Human Side of Change
- Why is change so difficult: Responses to Change
- Cross generational leadership: a crisis or challenge for leadership
- Change management strategies: Zig zag to business model regeneration
- Soft system methodology to make sense of the world in which we work

### Day 4 - Trusted Influence Leadership

- What is Trust Leadership? Edelman surveys and findings
- The Benefits of a High Trust Environment
- The importance of restoring breached trust
- Building Capacity for Trust: a robust model for influence and impacting others
- Personal Influence and productive outcomes
- Negotiating Agreement: getting to yes

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### Day 5 - Creating a Winning Collaborative Environment

- The science of persuasion
- Collaboration or conflict- Alliancing the Win-Win Solution
- Tips on improving performance
- Communicating to impact, influence and engage
- Leadership competence check
- Action planning to move forward

# Seminar dates

## Available seminar dates

Live dates and pricing for Certificate in Collaborative Leadership generated from the course details page.

Date	Location	Format	Fee
15 - 19 June 2026	Munich	Classroom	€2,415
20 - 24 July 2026	Amsterdam	Classroom	€2,975
3 - 7 August 2026	London	Classroom	€2,940
7 - 11 September 2026	Istanbul	Classroom	€1,995
12 - 16 October 2026	Vienna	Classroom	€2,975
9 - 13 November 2026	Barcelona	Classroom	€2,695
14 - 18 December 2026	Paris	Classroom	€3,150

**Live online option**

Online delivery is available at €1,250.